

DISTRIBUTION AND DATA FEEDS

Fee and Distribution Channel Management

Reduce operational risks and costs of up to 50% by simplifying operational processes and managing distribution channels more efficiently

Asset managers face a number of challenges when it comes to navigating their distribution channels, including a lack of transparency, operational risks, and growing margin pressures. Additionally, the rising costs of fund distribution, limited resources, outdated systems, and manual processes all contribute to significant inefficiencies. Our managed service consists of three vital components: fee management, distribution channel management, and counterparty due diligence. This innovative, tech-driven solution, streamlines the entire process, enabling asset managers to prioritise their core functions and maximise efficiency.

Why FE fundinfo

We connect the fund management industry to inform better investment decisions. Our data, technology, research, network and insights empower fund managers, distributors and financial advisers.

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A modular and customisable service for Asset Managers

Supported by value chain technology

Our Fee and Distribution Channel Management solution seamlessly integrates with your core systems and facilitates the management of liabilities and trailer fees.

We provide a 360° view of your rebate activity, featuring overviews by region and distribution channel, forecasts and insights, omnibus splits and distributor hierarchy, as well as provide a live view of transactions, calculations and invoicing workflows, with "Chinese walls" management functionality.

FEE MANAGEMENT

- Digitalised reconciliation and computation of trailer fee payments
- Fast rebate payouts
- Automated and standardised back-office processes

DISTRIBUTION CHANNEL MANAGEMENT

- Contractual framework management with all sub-distributors
- Maintenance of distribution agreements

COUNTERPARTY DUE DILIGENCE

- Initial and ongoing Counterparty Due Diligence (CDD)
- AML and KYC
- Sanction Screening

The benefits



COST SAVINGS

Save up to 50% of your operational costs by leveraging economies of scale with a tech-led solution.

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EXPERTISE

Focus on your core business activities and growth, while our dedicated team of experts supports you with fee and distribution channel management.



OMNIBUS ACCOUNTS

We will take the headache of splitting omnibus accounts and ensure full transparency of the distribution hierarchy.



DIGITALISATION AND AUTOMATION

Say goodbye to outdated systems and error prone workflows and benefit from a tech-led solution including digitalised reconciliations, automated fee calculation and payments, and sanctions screening.





STANDARDISATION AND OVERSIGHT

We will standardise your middle and back-office processes as part of our solution and provide contractual distribution oversight.

INTEGRATED AML & KYC

Within our fully integrated CDD module we will ensure that you have access to complete and up to date AML and KYC information, which will enable your teams to focus on the actual risk assessment, rather than chasing counterparties.

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